



Incredible opportunity

You're in demand. Big time.

The larger our industry grows, the more jobs there are to fill. But our challenge is your opportunity – because Communications Technology offers a broad array of career paths ranging from technical positions to sales and marketing.

Not sure where to begin? Ignite, a career-builder resource created by the National Systems Contractors Association (NSCA), offers access to job boards, internships and information. But first, take a closer look at what makes this industry so awesome.

“How much do I love this industry? I'd be thrilled if my own kids went into it.”

Michael Bridwell Director, Commercial Sales – Dana Innovations

“If you're passionate about what you do, this industry gives you the opportunity to pursue your interests from multiple angles.”

Alesia Hendley
Associate Sales Engineer – Access Networks

“This is an industry where you can use both your left and right brain. It's technical, but also artistic.”

Victoria Ferrari
Senior Account Executive –Netrix

“What got me into this industry – and keeps me here – is the creativity. It's as much art as it is science. And every day brings new opportunities, new challenges, and new successes to celebrate.”

Justin Watts
Global Service Delivery Manager – Facebook

Own your future

The Communication Technology industry offers endless career paths. To find yours, start here.

Visit igniteyourcareer.org



www.nasca.org/ignite | 800.446.6722 | info@nsca.org    

THINK BIG

Explore careers in
Communication Technology



We're a multi-billion-dollar employer – and getting bigger every year.

Business and government. Sports and entertainment. Health care and education. It all runs on Communications Technology – technology that enables people around the world to connect and collaborate as if they were in the same room.

Some industry professionals design and build the systems that allow us to share information, ideas and experiences. Others specialize in selling, marketing and servicing them. We're talking everything from corporate conference rooms to space station command centers.

Massive industry



The numbers tell the story.

17,000

Open Positions at any given time.

These days, practically every Communication Technology firm is hiring. And they'll do whatever it takes to meet the growing demand for their services until they fill those positions. That's where you come in.

Employers will **PAY**.

Salaries start high and can rise fast. And that's only part of the story. Full-time positions come with great benefits like health insurance, 401k, paid time off, and much more.

The industry will **TRAIN**.

Think you're unqualified? Think again. The industry offers internships, apprenticeships and mentorships, along with a wide range of opportunities for continuing education, including professional certifications.

Performers get **PROMOTED**.

You'll be amazed by how quickly you can advance in an organization. Because technology is always changing, and so are the opportunities that come along with it.

Median salaries in the industry**

Here are just some of the available positions and current median salaries:

Junior Installation Technician
\$36,400

Junior Staging Technician
\$40,000

Inventory Control Manager
\$45,500

Customer Service Representative
\$53,160

Rental and Staging Technician
\$55,000

Installation Network Technician
\$55,000

Sales Engineer
\$66,959

Control Systems Programmers
\$68,000

Design Engineer
\$72,500

Chief Engineer
\$80,000

Account Executive
\$90,000

Director or Manager of Sales
\$100,000

**Salary data from <https://www.avixa.org/careers/pathways>

Not a job. A Career.

Great salaries. Great benefits. And plenty of opportunities for advancement. Even better, you don't need specialized skills and experience to get started in the Communications Technology industry. That's because you're in the driver's seat.

A Career on the cutting edge

One thing all Communications Technology pros have in common: They're at the forefront of the digital revolution. They're the ones who are connecting the world and driving the global economy.

You're in the driver's seat

Whatever combination of abilities, interest and education you bring to the industry, odds are you'll find a position to match. So don't worry if you're not a tech-head. All you really need to succeed is ambition, curiosity and a desire to reach your potential.

RIGHT NOW
The average Communication Technology integrator has

7 OPEN POSITIONS



Pick your path

There are hundreds of specialties within the Communications Technology industry.

- Technicians
- Sales
- Administration
- Integrator
- Purchasing
- Manufacturer
- Trade Show
- Designers
- Programmers
- Customer Service
- Product Manager
- Industry Assns.
- Tech Services
- Digital Experts
- Engineers
- Marketing
- Installers
- Executive
- Media
- Support
- Inventory
- ...and much more

Start here, go anywhere:

[IGNITEYOURCAREER.ORG](https://www.avixa.org/careers/pathways)

Ignite is your on-ramp to the career you've been looking for.



Search the Ignite Job Board

See current openings near you, and around the country.



Connect to an Ignite Ambassador

Educators and industry experts near you have first-hand information about Communications Technology career opportunities, and how to pursue them.



Learn about Scholarship Opportunities

Scholarships are available through the National Systems Contractors Association (NSCA), creator of the Ignite website.



Research the Industry

Connect to valuable information about professional certification, wages and salaries, the strength of our industry, and more.



Get Inspired

Follow the career paths of people just like you. See videos about what it's like to work in our industry. And get a behind-the-scenes look at awesome Communications Technology projects.